



What Is a Full Service Aftermarket Supplier?

Since the first automobile rolled off an assembly line in Detroit, the need for maintenance and replacement parts created the automotive aftermarket that is among the largest industries in the world. As the distribution channel formed and evolved over the years, automotive parts manufacturers have depended on their channel partners to provide local availability and delivery of their products.

To support their channel partners, full service aftermarket suppliers have expanded services to include items such as:

- Sales Representation / Manpower
- Industry Standard Cataloging
- Regional Service Centers / Inventory Availability
- Marketing Support and Programs
- Product Specifications and Quality Control
- Product Liability and IP Protection
- Technical Support and Training
- Product Research and Development

Learn More about 'Know Your Parts'

Learn more about the AASA "Know Your Parts" industry awareness and educational campaign. It can be accessed either by clicking the "Know Your Parts" logo on the AASA Web site home page, www.aftermarketsuppliers.org, or visited directly at www.aftermarketsuppliers.org/KnowYourParts.php.

At the site, you can access:

- ✓ The public service announcement (PSA), produced by NASCAR Performance with a grant from the University of the Aftermarket Foundation
- ✓ Free downloadable copies of the two AASA MEC Special Reports which explain the situation and issue the industry call to action: "Independent Repair Industry: Focus Group Findings on Buying Influences of Repair Professionals" and "Independent Aftermarket Image: Quality Does Matter."
- ✓ "Know Your Parts" talking points
- ✓ "Know Your Parts" frequently asked questions

AASA Members – Full Service Suppliers

(As of October 2009)

3M Automotive Aftermarket Division
AASA Test Company
ABRO Industries Inc.
Accuride Corporation
ACL Distribution Inc.
Acme Automotive Inc.
Actron Manufacturing Company/SPX Service Solutions
Affinia Group Inc.
Airtex Products LP / Division of United Components Inc.
AISIN World Corp. of America
Akebono Brake Corporation
Alert Stamping & Manufacturing
Allied International
American Forge & Foundry Inc.
American Grease Stick Company (AGS)
American Power Pull Corporation D/A/B
American Gage & Mfg.
AP Exhaust Products Inc.
Apex International Group Inc.
ArvinMeritor CVS
ASC Industries Inc. (A UCI Company)
Assenmacher Specialty Tools
Associated Equipment Corporation
Atlas Copco Compressors Inc.
ATP Inc.
AutoCom Inc.
Avon Automotive
Baldwin Filters
Bando USA Inc.
Beck/Arnley
BLD Products Ltd, Division of Qualitor Inc.
BorgWarner -Thermal Systems Div. of BorgWarner
Bosal USA Inc.
Boss Products USA LLC
BrakeQuip Corporation
Breeze Industrial Products Corp.
Broadway Equipment Company
Brothers Research Corporation/Dura Gloss
Brown Line Metalworks LLC
CADNA Automotive
CARDONE Industries Inc.
The Casite Company
CATCO Catalytic Converters
Cequent Performance Products, Inc
Champion Laboratories Inc. / Division of United Components Inc.
Chase Ergonomics Inc.
Cloyes Gear & Products Inc.
Compressor Works Inc.
Continental
Cooper Bussmann
CRC Industries Inc. / Division of Berwind Industries
Cyclo Industries LLC / Pidilite Industries
Danaher Professional Tool / Division of Danaher Group
Dell-Corning Corporation
Delphi Corporation
DENSO International America
DENSO Sales California Inc.
Disco Automotive Hardware
Dorman Products Inc.
DuPont Automotive
East Penn Manufacturing CO. Inc.
Eaton Corporation
ECCO Group

Elgin Industries
Exide Technologies
Falcon Steering Systems Inc.
Federal-Mogul Corporation
Fenwick Automotive Products (Fenco)
The Flashlighter LLC
Five Star Manufacturing Company
Four Seasons Division of Standard Motor Products Inc.
Fras-Le North America Inc.
Freudenberg-NOK
Gates Corporation
Genera Corporation
Gent-L-Kleen Products Inc.
Globe Specialty Company
GM Service & Parts Operations - AC Delco
GOJO Industries Inc.
Gold Eagle Co.
Grote Industries Inc.
Guardian Automotive
Hastings Manufacturing Company LLC
Hawk Importers Inc.
Hayden Automotive Div. of Standard Motor Products
Hella Corporate Center USA Inc.
Henkel Corporation
Hennessy /Danaher
Hi-Gear Products Inc.
Honeywell Consumer Products Group
Hunter Engineering Company
Hytec Automotive / A DeBartolo Company
Illinois Auto Truck Co. Inc.
Illinois Tool Works
Inalfa Roof Systems Inc.
Industrias Automotrices Lodi, S.A. DE.C.V.
Jenny Products Inc.
Jiffy-Tite Company Inc.
Ken-Tool
Klann Tools Inc.
KYB America LLC
Lincoln Industrial Corp
Lisle Corporation
MagnaFlow Performance
Mahle Industries Inc.
MANN+HUMMEL USA Inc.
Mark IV Automotive / Dayco Products LLC
Marvel Oil Company Inc. / Turtle Wax
Melling Tool Company
Michelin North America Inc.
Milton Industries Inc.
Mitchell 1 / Division of Snap-on
Morse Calipers Inc.
Mothers Polishes, Waxes, Cleaners
Motorcar Parts of America
Motorcraft / Ford Parts & Service
MotorVac Technologies Inc.
NGK Spark Plugs (USA) Inc.
North American Signal Company
NSK Corporation
OSRAM SYLVANIA Products Inc.
The Penray Companies Inc.
Pentius Automotive Parts
Permatex Inc.
Peterson Manufacturing Company
Peterson Spring Corporation
Petoskey Plastics Inc.
Phillips Automotive Lighting North America
Phillips and Temro Industries Inc.
The Pierce Lockcraft Company

Plasti-Kote Company Inc. Div of Valspar Corporation
Power Train Components Inc.
PPG Industries Inc.
Precision International
Prestolite Wire LLC
Pylon Manufacturing Corporation, A Qualitor Company
Qualitor Inc.
Quick Cable Corporation
Rayloc / Division of Genuine Parts Co.
Reelcraft Industries Inc.
Remy International Inc.
Remy Power Products
Robert Bosch LLC
ROL Manufacturing of America
S & G Tool Aid Corporation
SABIC Innovative Plastics
Schaeffler Group USA Inc.
Schrader Bridgeport International, Inc
Seaway Bolt & Specials Corp.
Shell Lubricant Products (SOPUS Group)
Siemens VDO
Simoniz USA Inc.
SKF
Snap-on Incorporated
Sonnax Industries
Specialty Lubricants Corp. Automotive Products
Spectra Premium Industries Inc.
Sperian Protection
Spray Products Corporation
SPX Corporation, Test and Measurement
SPX Service Solutions
Standard Motor Products Inc.
Stant Manufacturing
Star-Brite Distributing
Stoneridge Inc.
STRATTEC Security Corporation
Streamlight Inc.
Technology Driven Products Inc.
Tendeco Sales Inc. / Litens Automotive Group
Tenneco N. A. Aftermarket Division
Tenneco Inc.
TI Automotive, Ltd.
The Timken Company
TMD Friction Inc.
Transmission Technologies Corp.
Trayer Products Inc.
Trico Products Corporation
TruckEx Fleet Exhaust
TRW Automotive
United Components Inc.
Unity Manufacturing Company
US Motor Works LLC
Valvoline Company - Division of Ashland Inc.
Vehicle Safety Manufacturing Inc.
Vista-Pro Automotive LLC
Visteon Corp.
WAIGlobal
Walker Products Inc.
Warren Performance Packaging/ Div of Warren Distribution
Wells Manufacturing Corp. / Division of United Components Inc.
Whelen Engineering Co
Wix Filtration Products Div. of Affinia Underhood
ZF Services North America